

## How to Boost Your Earning Power After 50 (and Redefine Retirement)

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Here's how to leverage experience, confidence, and clarity to expand your wealthspan and impact.

If you're over 50, you have a wealth of experience. The good news? You can leverage that experience into earning power. In fact, total median weekly earnings for full-time workers were the highest among the 45 to 54 year-old age group, according to the most recent data from the **Bureau of Labor Statistics** (though it should be noted, numbers vary significantly when broken down by gender).

As people live **longer, healthier lives**, 50+ doesn't automatically mean a time for winding down. You could be revving up. Now is the time when you can maximize your earnings, transition into another career on your own terms, and plan for a new vision of retirement.

## Why Your 50s Are a Launchpad, Not a Slowdown

You have decades of experience under your belt. As a benefit, you've amassed an abundance of knowledge. Sharpened your discernment. Deepened your maturity. Mastered your craft. All of this translates to higher earning power.

“The brain retains remarkable **neuroplasticity**, allowing us to learn, adapt, sharpen judgment, and even reinvent ourselves well into later decades...This means the 50s are no longer an endpoint, but a launchpad. And when you invest in skills, visibility, and influence, your 50s can become your most impactful and highest-earning years yet,” said Dr. Grace Lee, executive coach and founder of **Mastery Insights**.

Now is your time to shine, not fade into obscurity. In your current job, you can command a higher salary. You may be able to job hop and earn more in a senior role elsewhere.

“Your 50s are often when your professional clout is at its strongest. This is when judgment and experience become more valuable than raw energy,” said Emilio Cabuto, certified financial planner at Verus Capital Partners.

# Redefining Retirement: Design Your Next Chapter

So what if you’ve tried that and hit a wall? Finding a new job at 50+ is easier said than done, especially in this economy. What’s next if you feel you’ve hit your income ceiling? Or if you aren’t getting the attention you deserve in this job market?

An alternative to finding a job elsewhere or flat-out retiring is coming up with a **new vision of retirement**. As people live longer, traditional retirement models are outdated. Instead, you can transition into your next chapter. That can mean pursuing a passion project, a **portfolio career**, consulting, or starting your own business.

“Some of the common roles I’ve seen my clients over 50 fill are positions where they can lean on their wisdom and judgment. Consulting, leadership, mentoring, or teaching to name a few,” said Cabuto.

If you start your own business, you have a couple of major advantages. First, you can set your own rates. Theoretically, you won’t have an income cap. So if you feel stuck where you are, going out on your own could help you earn more. Of course, that could take a while and depends on the market and your industry.

Secondly, business owners who are eligible for self-employed retirement accounts, such as a solo 401(k), may be able to save more for retirement because they come with higher contribution limits.

Whether you want to stay at your job or go out on your own, there are some things you can do to stay competitive.

## Staying Competitive After 50

Let’s start with this: age discrimination is illegal. According to the U.S. Equal Employment Opportunity Commission, “The Age Discrimination in Employment Act (ADEA) forbids age discrimination against people who are age 40 or older.”

But just because something is illegal doesn’t mean it doesn’t exist, and you may know that from experience. Age discrimination is painful, isolating, and an insult to your intelligence and your experience.

While you can't control certain circumstances, you can be proactive at this age with your earning potential. "It's critical to keep learning, stay current with technology, and embrace change instead of resisting it. Adaptability and mindset are what turn decades of experience into ongoing earning power," explained Cabuto.

Staying competitive after 50 can mean shifting gears and doing things differently. "The professionals who remain indispensable are those who move up the ladder of contribution, shifting from technical output to strategic communication, from doing to directing. They position themselves where decisions are shaped, not just where tasks are completed," said Lee.

## Smart Money Moves to Maximize Your Peak Earning Years

If you're over 50, you can sock away more into your **employer-sponsored retirement plan**. In 2025, employees can contribute up to \$23,500 to their 401(k). Those over 50 qualify for "catch-up contributions" and can add an additional \$7,500 in 2025, for a total of \$31,000. If you're 60 to 63 years old, that catch-up contribution limit is even higher at \$11,250 for a total of \$34,750. These numbers may change for 2026, however, the data has yet to be released.

Cabuto noted that these can be powerful levers to help you out in the final stretch before retirement.

"In planning sessions, I like to show how even small decisions create outsized results," said Cabuto. "Working just one more year, or adding an extra \$1,000 a month into savings, can completely change the trajectory of a plan. It might mean delaying Social Security for a higher benefit, giving your portfolio more breathing room, or simply lowering the chance of ever running out of money."

While you're working, managing your health and wellness, and **longevity**, it's essential to remember that money is a tool.

Cabuto said, "The goal is balance: use those peak earning years to build security, but also to live well while you can."

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